

August 2013

Price quote for:

**Pole Mounted Inspection Camera System**

Vendor Name: **ELXSI d/b/a CUES**  
 Contact Person: **Paul Stenzler**  
 Street Address: **3600 Rio Vista Avenue**  
 P.O. Box:  
 City, State, Zip: **Orlando, FL 32805**  
 Phone #: **(407) 849-0190**  
 Toll Free #: **(800) 327-7791**  
 Fax #: **(407) 425-1569**  
 Email Address: [PaulS@cuesinc.com](mailto:PaulS@cuesinc.com)

Spec #	Information Requested	Answer
4.0	<b>Make &amp; Model</b>	CUES - QZ II Pole Camera with LCD Display and Safety/Battery Vest
	<b><u>Pole Mounted System:</u></b>	
	Camera type	Pole mounted
	Resolution	520 TV lines horizontal
	Zoom	yes - Optical Zoom 35 x Digital Zoom 12X with Video Image Stabilization
	Focus	near/far via joypad controller
	Iris	auto with manual override
	Shutter	electronic
	Sensitivity	1/10,000 to 1/60 second
	Submersible/depth	exceeds Ip68 - capable of immersion at depth greater than 1 meter
	Lighting type	HID-High Intensity Discharge
	Pole material	carbon composite
	Warranty	one year on parts and labor

**STATE OF MINNESOTA PRICE SCHEDULE**  
(Typed Responses Required)

August 2013

**VENDOR NAME**

ELXSI d/b/a CUES

**MAKE AND MODEL**CUES - QZII Pole Camera with LCD  
Display and Safety/Battery Vest

Spec #	Description	Qty	Price	Subtotal
4.0	<b>Price for base unit:</b>		\$ 11,450.00	\$ 11,450.00
4.10	<b>Push Rod Options</b> Use this section to offer push rod options. Number items starting with 4.11, 4.12, etc. Use as many numbers as you need.			
4.11				\$ -
4.12				\$ -
4.20	<b>Camera Options</b> Use this section to offer camera options. Number items starting with 4.21, 4.22, etc. Use as many numbers as you need.			
4.21	Lite Stick Pole camera with LCD Screen and wireless transmitter in lieu of Quick Zoom Pole Camera with LCD screen offered in base system	1	\$ (4,950.00)	\$ (4,950.00)
4.22				\$ -
4.30	<b>Lighting Options</b> Use this section to offer lighting options. Number items starting with 4.31, 4.32, etc. Use as many numbers as you need.			
4.31				\$ -
4.32				\$ -
4.40	<b>Controller/Recorder Options</b> Use this section to offer controller/recorder options. Number items starting with 4.41, 4.42, etc. Use as many numbers as you need.			
4.41	Sony Mini DV Tape Recorder with 7" Screen w/Battery to operate with Quick Zoom Pole Camera	1	\$ 2,740.00	\$ 2,740.00
4.42	Sony Mini DV Tape Recorder with 7" Screen w/Battery and Safety/Battery Vest to operate with Lite Stick Pole Camera	1	\$ 3,900.00	\$ 3,900.00
4.43	Wireless Kit for Quick Zoom II Pole Camera to New or Existing Truck	1	\$ 576.00	\$ 576.00
4.44	Wireless Kit for Lite Stick Pole Camera to New or Existing Truck	1	\$ 531.00	\$ 531.00
4.45	Dv-SD Touch DVR with MPEG 4 recording, mounting hardware, 16GB Thumb Drive and Integrated Power Supply for Lite Stick	1	\$ 1,550.00	\$ 1,550.00
4.46	Dv-SD Touch DVR with MPEG 4 recording, mounting hardware, 16GB Thumb Drive and Integrated Power Supply for QZII Pole Camera	1	\$ 1,550.00	\$ 1,550.00
4.5	<b>Other Push Rod Camera Options</b> Use this section to offer push rod camera options. Number items starting with 4.51, 4.52, etc. Use as many numbers as you need.			
4.51	Pole Camera Tripod Assembly	1	\$ 855.00	\$ 855.00
4.52	Distance, Depth and Diameter Measurement	1	\$ 790.00	\$ 790.00
4.53	72MM x .5 wide angle lens assembly	1	\$ 490.00	\$ 490.00
4.54	Spare 13.2V 10 AH NIMH Battery	1	\$ 270.00	\$ 270.00
4.55	Shorter 6 Section Pole in lieu of standard 24' pole	1	\$ 175.00	\$ 175.00
4.56	34' Pole with low profile handles in lieu of 24' Pole	1	\$ 795.00	\$ 795.00
4.57	Spare HID LAMP	1	\$ 148.00	\$ 148.00
4.58	Photoplus Still Shot Software	1	\$ 275.00	\$ 275.00

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<b>4.60</b>	<b><u>PERFORMANCE OPTIONS</u></b> Use this section to offer performance & extended warranty options. Number items starting with 4.61, 4.62, etc. Use as many numbers as you need.			
4.61	Day of training	1	653.00 per day	653.00 per day
4.62			\$	-
<b>4.70</b>	<b><u>EXTENDED WARRANTY OPTIONS</u></b>  Use this section to offer performance/warranty options, number these items starting with 9.1, 9.2, 9.3, etc.  (Specify years, miles or hours extended term covers.)			
4.71	12 month extended warranty for a total of 24 months	1	\$ 500.00	\$ 500.00
<b>5.0</b>	<b><u>VENDOR OWNED RENTAL RETURN OR DEMO EQUIPMEN</u></b>		N/A	
See Solicitation Special Terms and Conditions. <b>DEDUCT</b> cost per Used Hour from the original Contract Price				

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5.1	<b>DISCOUNT OFF LIST PRICE FOR RELATED PARTS AND ACCESSORIES</b> (See Special Terms and Conditions <b>Price List Date and Number</b>	0%  N/A
5.2	<b>NEW EQUIPMENT RENTAL PROGRAM</b>	
	If rental programs are available on the new equipment offered, with the option to purchase, list the hourly/weekly/monthly rental rate. Indicate the percent of rental fee paid by the purchaser that will be applied to the purchase price. See Solicitation Special Terms & Conditions.	
	<b>Hourly Rental Rate:</b>	N/A
	<b>Weekly Rental Rate:</b>	N/A
	<b>Monthly Rental Rate:</b>	N/A
	<b>Percent (%) of Rental Fee applied to purchase price:</b>	N/A
5.3	<b><u>Delivery Starting Point (city, state, zip code)</u></b>	Orlando, FL 32805
5.4	Price per loaded mile	\$0.30